



Arvind Gurumurthy

Partner

LOCATION

Bangalore

EMAIL

arvind.gurumurthy@bgl.kochhar.com

PHONE

[+91 80 4030 8000](tel:+918040308000)

Profile

Arvind is a Partner in the Private Equity & Venture Capital and Corporate M&A practice groups.

Arvind has several years of experience representing a multitude of funds and companies on investment transactions at seed, growth and mature stages. Having represented both sides of the transaction and at different stages, he is well experienced in understanding the key issues and nuances of successfully closing such transactions.

Arvind has also advised on numerous strategic acquisitions, joint ventures, technical collaboration transactions of varying size and complexities, in addition to being involved in advising several large corporations on issues critical to them as part of their day-to-day operations such as setting up business and obtaining licenses & registrations, wide range of regulatory issues, general corporate & technology related agreements, property acquisition related advice and assistance, employment issues, closure of operations etc.

Arvind is also a core member of the Firm's Start-up desk, having advised several startups on fund raise, streamlining their regulatory compliances and legalities around promoter-employee dynamics. Arvind regularly collaborates with numerous other organizations and associations involved intrinsically with startup ecosystem to conduct mentoring sessions, workshops and pro-bono activities.

Expertise

Corporate/ M&A

Private Equity and Venture Capital

Start-ups

Publications

Analysis of Supreme Court's Judgment on efunds Case - Impact on PE structures

RERA & Private Equity - A Perspective, published in IVCA RIPE Magazine, October 2017

[Trade Union in IT Sector, Mondaq December 2017](#)

[Update on Formation of First Trade Union in IT Industry](#)

Education

- LL.M, University of California, Los Angeles
- B.A LL.B, University Law College, Bangalore University

Memberships

- Admitted to Karnataka State Bar Council in 2004
- Member at New York State Bar Association since 2010

Select Experience Statement

- Advised numerous India and foreign seed stage funds on seed stage investments into startups in India, including conducting due diligence, transaction documentation, promoter & key employee employment agreement, closing documentations etc.
- Advised reputed Indian and foreign venture capital funds in Series A and Series B stage investment into startups involved in technology, agri-tech, healthcare, machine learning & artificial intelligence, IoT, automotive, e-commerce sectors.
- Advised on investment by a reputed Indian company in numerous overseas ventures - USD 12 million investment in coal mine in Colombia; USD 15 million investment in a Texas based company engaged as commission agency and facilitator for a major oil and gas supplier and purchaser; investment in Ghana and numerous investments in early to mid-stage companies in India.
- Involved in advising on private equity investment at mid growth stage (USD 15 - 25 million) in well reputed automotive company, distillery, snack food manufacturer, e-commerce company.
- Involved in advising on the India leg of big-ticket global M&A transactions.
- Advised a globally reputed Chinese company on acquisition of company with business in India and Singapore.
- Advised Indian promoters on sale of stake to Fortune 500 company in a deal valued at approx. USD 10 million.
- Regular advisor to globally reputed snack food manufacturer having advised on numerous regulatory issues and also on acquisition of land in India for setting up factory etc.
- Regular advisor to globally reputed gearbox & related component manufacturer, construction cement manufacturer, health & hygiene product manufacturer on legal advisory requirements pertaining to their India operations.

Industry Presence

- Conducted several sessions as a speaker/mentor for TiE Bangalore, including conducting legal clinics
- Speaker for legal workshops at NUMA, Derbi Foundation, SAP Startup Studio

Contact Details

- 📍 201, Prestige Sigma, No. 3 Vittal Mallya Road, Bangalore 560001 Karnataka (India)
- 📞 +91 80 4030 8000
- 📠 +91 80 4112 4998