

PRIVATE EQUITY & VENTURE CAPITAL

Overview

Offering a wide range of legal services in the areas of corporate and commercial laws, Private Equity and Venture Capital is a specialised practice group of the Firm.

The Firm has substantial experience and expertise in representing and advising private equity and venture capital funds and their portfolio companies in connection with equity and equity linked investments and structured financing transactions across sectors, including aeronautics, AI, analytics, AR/VR, B2B commerce, B2C commerce, big data, blockchain, consumer tech, deep tech, defence, energy, e-commerce, education, edtech, EV, financial services, fintech, foodtech, gaming and fantasy sports, healthcare, heavy industry, hospitality, information technology including hardware and software, ITES, infrastructure, insurance, IoT, manufacturing, media and entertainment, mobility, pharmaceuticals and life sciences, retail, real estate, SAAS, social commerce, sustainable urban solutions and transportation.

The Firm's substantial experience in this practice area draws from having advised PE and VC funds both domestic and off-shore, their investors/limited partners and portfolio companies on the entire lifecycle of investments from fund structuring and formation to various rounds of investments to exits.

The PE and VC practice group provides legal advice and support in relation to fund formation, preparation and negotiation of fund documents, advice on regulatory matters, and liaising with the regulatory authorities to obtain the requisite registration and related issues.

The Firm focuses on a solution-oriented approach to advocacy and transaction management that combines its domain expertise with multi-disciplinary work teams comprising of lawyers, accountants and company secretaries who work synergistically to minimize roadblocks and transactional timelines; and maximize efficiency. The team is well-equipped to advise the clients and execute following transactions:

- Fund Structuring
- Transaction Legal and Tax Structuring
- Coordinating with Jurisdictional Counsel
- Fund Set Up Documentation
- Negotiations with LPs, Service Providers and Others
- Obtaining Regulatory Approvals
- Target Due Diligence
- Transaction Documentation
- Negotiation of Investor Rights
- Negotiation of Promoter Rights
- Follow-on Funding and Closures
- Portfolio Management
- Day to Day Compliance
- Compliance Audits
- Partial Exits
- Exit Process

The Firm represents some of the leading venture capital and private equity funds operating in India and also represents start-ups, emerging, growth-stage and late-stage companies in such transactions.

Focus Areas

Private Equity

Key Practice Differentiators

- The Private Equity & Venture Capital practice group enjoys a unique coverage across its six (6) full-service offices in India and offers a closer-to-home presence in Chicago, Dubai and Singapore.
 - The Firm's own presence in Chicago, Dubai, and Singapore combined with an unparalleled access to a pool of top local law firms and legal experts in any jurisdiction around the world is particularly beneficial for foreign private equity and venture capital investors as well as Indian businesses looking to expand outside India.
 - The Private Equity & Venture Capital practice group works closely with the M&A, General Corporate, Employment, IPR, Disputes, Direct Tax and Indirect Tax practice groups of the Firm, leveraging their expertise in providing comprehensive advice, pragmatic solutions and efficient structures.
 - The Private Equity & Venture Capital practice group draws upon the rich experience of astute professionals in diverse transactional and commercial advisory matters as well as dispute scenarios.
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Awards & Recognitions

- IBLJ Deal of the Year Award 2016 - Softbank investment into Snapdeal
[IBLJ](#)
- ASIA MENA Counsel Deal of the Year Award 2016
[ASIA MENA Counsel](#)
- IFLR Asia Law Award 2012 for best PE Deal of the year
[IFLR](#)