

Introduction

Kochhar & Co. Inc., Legal Consultants (Dubai Branch) is a full-service law firm advising on both UAE and DIFC laws ("Kochhar Dubai").

Kochhar Dubai is the first full-service law firm from the Indian sub-continent to have been issued a license by the Dubai Legal Affairs Department to practice local law in the UAE. Kochhar Dubai comprises of senior partners and lawyers with rich and diverse experience in UAE and DIFC law work.

Kochhar Dubai offers a wide range of legal services and advice in the areas of corporate and commercial laws and specialises in representing major foreign and domestic corporations with diverse business interests in the UAE. The Firm regularly advises clients on entry strategies, restructuring, acquisitions, joint ventures and assists clients in establishing policies & processes to conduct business in a legally compliant manner.

Kochhar Dubai's strengths include being accessible, adopting a solution seeking approach to all client problems and providing business oriented legal advice. The lawyers are adept at understanding and appreciating the nuances of the clients business or dispute and applying the legal principles & interpretation best suited for the client matters. Kochhar Dubai advises clients from a very wide range of industry sectors including banking and finance, construction, education, information technology, infrastructure, insurance, healthcare, media, pharmaceutical, retail, real estate, trading and telecommunication.

Client Satisfaction

Client satisfaction is the cornerstone of Kochhar Dubai's work culture and the firm takes pride in providing high-quality, responsive, pragmatic legal support to clients consistent with global standards of excellence.

To achieve the objective of optimising client satisfaction, Kochhar Dubai has pioneered a **client satisfaction manual** which is meticulously followed by all lawyers while providing legal assistance on client matters. It takes special care to ensure cost and time effectiveness.

Kochhar & Co. Inc.

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Practice Areas :

- ❖ Arbitration (Domestic & International)
- ❖ Banking & Finance
- ❖ Commercial Contracts
- ❖ Competition
- ❖ Corporate Structuring
- ❖ Corporate & Securities Laws
- ❖ Dispute Resolution
- ❖ Distribution & Franchising
- ❖ Employment & Employee issues
- ❖ Fund and Investment Advisory
- ❖ Inheritance and Succession Planning
- ❖ Insurance
- ❖ Intellectual Property

- ❖ International Trade & Customs
- ❖ Joint Ventures & Technical Collaborations
- ❖ Litigation Management and Control
- ❖ Mergers & Acquisitions
- ❖ Negotiation & Mediation
- ❖ Private Equity & Venture Capital
- ❖ Real Estate & Construction
- ❖ Regulatory Affairs
- ❖ Restructuring
- ❖ Shipping
- ❖ Technology, Media & Telecommunication
- ❖ White-Collar Crime
- ❖ Wills & Probate

Our Team :



Rohit Kochhar
Founding Member & Chairman
rohit@kochhardubai.com

Widely acclaimed as an eminent lawyer and outstanding legal entrepreneur, Rohit has rich and diverse professional experience of over 34 years. His areas of practice include mergers & acquisitions, joint ventures, regulatory approvals, exchange control, foreign direct investment, labour & employment, high stake commercial disputes and white-collar crime.

He regularly advises numerous Fortune Global 500 corporations including prominent companies from the UAE, North America, Europe and Japan, on a host of complex legal issues and is also a member on the board of many Indian subsidiaries of such multinational clients.

Rohit has been consistently acclaimed by the world's leading legal publications including the Chambers Global Guide and Legal 500 Asia Pacific for Corporate M&A in India.

Rohit has been conferred numerous awards for 'excellence in corporate law' including the 'International Council of Jurists Award' conferred by the Prime Minister of India, the 'Rajiv Gandhi' Award, the 'Greatest Leaders Award in Asia & GCC' and the 'National Pride' Award. He was recently felicitated by the Economic Times as one of the "Inspiring Entrepreneurs of India" along with Kiran Mazumdar Shaw of Biocon and G.M. Rao of GMR. He has been acknowledged as one of the World's Greatest Leaders in Asia & GCC for his pioneering initiatives and contributions in the field of law. In its first ever India Legal Powerlist recently published by FORBES Magazine, Rohit was acclaimed as one of the "Top Managing Partners" in India. He was also recognised by the publication among the "Top 100 Lawyers" in the country.

Anjali Sivaramakrishnan

Managing Partner

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Anjali Sivaramakrishnan is the Managing Partner of Kochhar & Co. Inc. Dubai. She is a Corporate and transactional lawyer with a strong focus on banking and finance domain.

Anjali is renowned for her expertise in joint ventures, mergers & acquisitions, commercial advisory and client negotiations.

She specializes in corporate law, commercial agreements, labour and employment laws, structuring of investments into the UAE, advice on establishment of a presence, joint ventures, acquisitions, due diligence, financing including structured and cross-border financing, corporate restructuring, regulatory and compliance advisory. She advises clients on issues relating to banking law, foreign direct investment policy, foreign exchange laws and securities laws.

Anjali advises clients from diverse sectors including but not limited to automotive, aviation, energy, e-commerce, financial services, private equity, oil and gas, infrastructure, real estate and retail.

She is recognized as a solution-oriented lawyer who always looks for the most efficient way to close a deal, devise innovative and out-of-the-box solutions. She is able to articulate the issues, practical nuances and applicable regulations to clients with ease.



Janardhan Shetty

Senior Partner

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With more than 23 years of rich and diversified professional experience in the UAE, Janardhan's repertoire of work covers advising diverse sectors including Retail, FMCG, Steel & Engineering, Healthcare & Pharmaceuticals, Travel & Hospitality, etc. on corporate, commercial and governance issues. His areas of expertise include shareholder disputes, transactional matters, debt recoveries, employment laws, intellectual property laws, succession planning, and disputes arising there from.

Apart from advising several multinational companies, leading business groups and companies in the GCC on their transactional matters and related disputes, Janardhan also handles dispute resolution in the Courts and other forums in the UAE. In his diverse litigation practice which includes commercial, corporate and civil litigation, Janardhan has successfully pursued or defended large claims before the UAE courts. Janardhan also has experience in handling intellectual property related litigation in the UAE and the other GCC countries.

Janardhan holds a Masters in Law from DePaul University, U.S.A. Prior to joining the firm, he was the Co-founder & Head of the Corporate Practice at a Dubai based legal consultancy firm for over 17 years. Before moving to Dubai, he had practiced litigation at the Hon'ble High Court of Bombay for over 5 years.





Yashwant Mathur
Senior Partner

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Yashwant Mathur is a senior partner with the Firm.

Yashwant has significant experience of over 27 years in corporate advisory, transaction documentation, litigation, and arbitration matters. Yashwant has led several debt and equity transactions in the automotive, manufacturing, infrastructure (power including renewable, roads and airports), debt restructuring, banking, insolvency, and real estate transactions advising foreign investors and Indian parties and has been involved in legal due diligence of several companies, drafting, and negotiating transaction documents and handling closing related issues. Yashwant specializes in advising clients on diverse corporate, commercial, employee and property law issues, shareholders' issues besides domestic and international commercial arbitration and litigation matters. He has advised several clients, both domestic and offshore, on Public Private Partnership, procurement in defence sector, contractual and general corporate matters, and regulatory compliance issues.



Nikhat Sardar Khan (FCIArb) (RICS)
Senior Partner

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Nikhat is a Dispute Resolution and Corporate Lawyer having more than two decades of professional experience with 19 years in the UAE.

She serves as an arbitrator and mediator in commercial and civil disputes in the field of construction and engineering, international trade, information technology and intellectual property.

Nikhat has been empanelled as a mediator in His Highness Sheikh Saeed Bin Ahmed Al Maktoum's The Mediation Centre (TMC) and IIAM (India). She is also registered as DIFC Practitioner Part II. Her expertise and services include negotiation, mediation, arbitration (under ICC, DIAC, LCIA, DIFC-LCIA, SIAC, GAFTA, WIPO rules) as well as ad hoc arbitration under the UNCITRAL rules.

Her transactional practice is focused on corporate transactions, mergers & acquisitions, real estate, corporate governance matters and contracts. She regularly advises clients on due diligence, corporate structuring and commercial issues. She also has extensive experience advising foreign and domestic clients on maritime laws, IP laws, brand protection, agency registration and disputes.

Nikhat has been widely appreciated by clients for her UAE legal acumen, proactive role in prevention of disputes and client servicing.

She is an avid speaker and has delivered presentations on myriad topics at various in-house workshops and reputed forums.



Carlyn Lobo
Partner

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Carlyn is a Partner in the Dubai office of the Firm. His practice areas include corporate law, mergers & acquisitions, banking & finance, commercial disputes and compliance.

Carlyn regularly advises clients on inbound and outbound acquisitions across the GCC. He has experience in undertaking due diligence, advise on non-compliances, investor rights, preparation of investment documentation and closing of transaction.

Carlyn has experience advising several banks and borrowers in respect of availment of funded and non-funded credit facilities, preparation of financing documents, advise on creation and enforcement of security interest, preparation of security documents, structured banking transactions, external commercial borrowings and syndicated loan documentation.

Carlyn regularly advises foreign clients on establishment of a presence in the UAE, employment law matters, liaising with government authorities to obtain approvals and permissions, to ensure compliance with local law. He has advised clients on regulatory and compliance issues both under UAE law and DIFC law. He has experience in advising clients on joint venture agreements, distribution agreements and other commercials agreements.

Carlyn is registered with the Government of Dubai – Legal affairs department as a legal consultant authorised to practice UAE law.

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